

# **Exhibit B**

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14  
15 **UNITED STATES DISTRICT COURT**  
16 **NORTHERN DISTRICT OF CALIFORNIA**  
17 **SAN FRANCISCO DIVISION**

18 FEDERAL TRADE COMMISSION,

19 Plaintiff,

20 v.

21 MICROSOFT CORP. and ACTIVISION  
BLIZZARD, INC.,

22 Defendants.  
23

CASE NO. 3:23-cv-02880-JSC

**DEFENDANT ACTIVISION BLIZZARD,  
INC.'S ANSWER AND AFFIRMATIVE  
DEFENSES**

Hon. Jacqueline Scott Corley

**ANSWER AND AFFIRMATIVE DEFENSES OF ACTIVISION BLIZZARD, INC.**

Defendant Activision Blizzard, Inc. (“Activision”), by and through its undersigned attorneys, hereby answers Plaintiff Federal Trade Commission’s (“Plaintiff” or “FTC”) Complaint for a Temporary Restraining Order and Preliminary Injunction Pursuant to Section 13(b) of the Federal Trade Commission Act dated June 12, 2023 against Microsoft Corp. (“Microsoft”) and Activision (the “Complaint”), as follows.

**INTRODUCTION**

As multiple industry participants and antitrust regulators around the world have recognized, this merger will benefit gamers, employees, and competition globally. Having purposefully delayed filing a complaint in federal court for more than six months after initiating an administrative proceeding to block the merger, the FTC continues to ignore the real-world evidence and settled law that squarely contradict its ideologically-fueled efforts. The FTC’s theory rests on the nonsensical theory that, after acquiring Activision, Microsoft’s Xbox division (“Xbox”) will withhold or degrade other gaming platforms’ access to *Call of Duty* games. But, in the real world, Xbox has committed to making *Call of Duty* more widely available than ever before. And, in any event, the FTC’s idea that a single game or franchise is the key to the continued competitive vigor of the highly dynamic video game industry is facially absurd and contradicted by the plain facts. Ultimately, the FTC asks the Court to do something without any precedent in at least the last half-century: enjoin a vertical merger under Section 13(b) of the FTC Act, thereby preventing the merger from continuing.

The FTC’s case fails at the start because Xbox does not have the ability or incentive to withhold *Call of Duty* from its competitors. It would be economically irrational for Xbox to withhold *Call of Duty* from its competitors, and regardless, Xbox *cannot* do so. After agreeing to acquire Activision, Microsoft has entered into agreements to bring *Call of Duty* to Nintendo (which has not had *Call of Duty* on its consoles for over a decade) and to five leading cloud gaming services (which Activision has consistently refused to do) for ten years. It has made the same offer to Sony—which is guaranteed access to *Call of Duty* through at least 2024 under its currently-operative agreements—committing to the public, its shareholders, and now to the Court that it will continue to sell *Call of Duty* on Sony’s PlayStation. But Sony has refused to accept.

1 Even if Microsoft somehow had both the incentive and the ability to withhold *Call of Duty*  
 2 from Sony, doing so would not constitute a “substantial lessening of competition.” The acquisition  
 3 of a single game by the third-place (out of three) console manufacturers cannot upend this highly  
 4 competitive industry. Exclusive titles are a common method by which gaming platforms compete,  
 5 and Sony and Nintendo both have vastly larger libraries of exclusive content than Xbox. Moreover,  
 6 *Call of Duty* is not essential content for any platform, and the vast majority of gamers do not even  
 7 play *Call of Duty* at all.

8 The FTC’s theory of harm to the putative markets for subscription library and cloud gaming  
 9 services is even weaker. Neither service is a standalone market but rather an emerging alternative to  
 10 existing products in the gaming industry. Currently, Activision content is generally not available  
 11 either on subscription libraries or on cloud platforms, and Activision has no intention to make them  
 12 available for an array of technological and financial reasons. Microsoft, by contrast, has entered  
 13 binding contracts to bring Activision content to its own subscription library and to third-party cloud  
 14 gaming platforms. Thus, the undisputed evidence will show that, across every putative market  
 15 identified by the FTC, the result of the merger will be output *enhancing*, meaning broader access to  
 16 Activision content and more competition.

17 Ultimately, the FTC has no grounds to challenge this merger, which will increase competition  
 18 and expand access across multiple sectors of the gaming market. The FTC’s request for injunctive  
 19 relief should be denied.

## 20 ANSWER

21 Each numbered paragraph below corresponds to the same-numbered paragraph in the  
 22 Complaint. All allegations not expressly admitted herein are denied. Use of headings and  
 23 subheadings from the Complaint is solely for the benefit of the reader. Activision does not interpret  
 24 the headings and subheadings throughout the Complaint as well-pleaded allegations to which any  
 25 response is required. To the extent such a response is required, Activision denies all allegations of  
 26 the headings and subheadings of the Complaint.

27 Further, use of certain terms or phrases defined in the Complaint is not an acknowledgement  
 28 or admission of any characterization the FTC may ascribe to the defined terms. Unless otherwise

1 defined, capitalized terms shall refer to the capitalized terms defined in the Complaint, but any such  
2 use is not an acknowledgment or admission of any characterization the FTC may ascribe to the  
3 defined terms. Activision additionally does not concede the truthfulness of third-party articles and  
4 news sources quoted or referenced in the Complaint. To the extent that a response is required,  
5 Activision denies all allegations of the third-party articles and news sources quoted in or referenced  
6 in the Complaint.

7 The FTC's unnumbered introductory paragraph characterizes this action and asserts legal  
8 arguments and conclusions to which no response is required. To the extent such a response is  
9 required, Activision denies the allegations of the FTC's unnumbered introductory paragraph.  
10 Activision additionally denies that the FTC is entitled to any of the relief sought in the prayer for  
11 relief on pages 32–33 of the Complaint.

12 Activision reserves the right to amend and/or supplement this answer at a later stage of the  
13 proceedings, as permitted by the Federal Rules of Civil Procedure.

#### 14 NATURE OF THE CASE

15 1. Activision denies the allegations of the first, second, third, and fifth sentences of  
16 Paragraph 1, except to admit that Microsoft proposes to acquire Activision in a vertical merger that  
17 is currently valued at approximately \$68.7 billion. As to the allegations of the second sentence of  
18 Paragraph 1, Activision specifically denies that only a small group of firms are capable of developing  
19 standout video games for video game consoles. On the contrary, many video game companies other  
20 than Microsoft and Activision have published and/or developed highly anticipated and financially  
21 successful video games over the past 20 years. The barriers to developing a standout game are low,  
22 as there are numerous examples of standout games developed by small and even new studios with  
23 tiny budgets and just a small number of developers. Activision lacks knowledge or information  
24 sufficient to form a belief as to the truth of the allegations of the fourth sentence of Paragraph 1 and  
25 denies them on that basis. The remaining allegations of Paragraph 1 set forth legal arguments and  
26 conclusions to which no response is required. To the extent a response is required, Activision denies  
27 the remaining allegations of Paragraph 1.

28

1           2.       Activision denies the allegations of the first sentence of Paragraph 2, except to admit  
2 that Microsoft develops and sells Xbox video game consoles. Activision lacks knowledge or  
3 information sufficient to form a belief as to the truth of the remaining allegations of Paragraph 2 and  
4 denies them on that basis, except to admit that Microsoft develops and publishes video game titles  
5 such as titles in the *Halo* franchise, that Microsoft offers a video game subscription service through  
6 Xbox Game Pass, and that the Xbox Game Pass Ultimate tier of that service includes a “cloud  
7 gaming” feature, which aims to enable subscribers to stream certain games across devices such as  
8 PCs, tablets, and mobile phones.

9           3.       Activision denies the allegations of Paragraph 3, except to admit that Activision  
10 develops and publishes high-quality video games for multiple devices (including video game  
11 consoles, PCs, and mobile devices), including games that some industry participants refer to as  
12 “AAA”—a subjective term that is not defined by any industry consensus.

13          4.       Activision denies the allegations of Paragraph 4, except to admit that Activision  
14 develops *Diablo*, *Overwatch*, and *Call of Duty* video game titles.

15          5.       Activision denies the allegations of the first, second, and third sentences of Paragraph  
16 5, except to admit that *Diablo* and *Overwatch* video game titles, among other Activision video game  
17 titles, have earned more than \$1 billion in lifetime revenues, that *Overwatch 2* was released in 2022  
18 and is available to play on Microsoft’s Xbox Series X and Series S consoles (together, “Xbox Series  
19 X|S”), Nintendo Switch, Sony PlayStation 5, and PCs, that *Diablo* has been active since the 1990s—  
20 including the releases of *Diablo II Resurrected* on the Xbox Series X|S, Nintendo Switch,  
21 PlayStations 4 and 5, and PCs, and *Diablo III* on the Xbox One, PlayStation 4, Nintendo Switch, and  
22 PCs—and that *Diablo IV* was released on June 6, 2023. Activision admits that the fourth and fifth  
23 sentences of Paragraph 5 purport to quote from one or more unidentified sources. Activision refers  
24 to any such source, to the extent it exists, for its contents and context and denies any characterization  
25 thereof.

26          6.       To the extent the allegations of the first sentence of Paragraph 6 refer to Activision,  
27 Activision admits that it recognizes that *Call of Duty* is one of its “key product franchises” with  
28 respect to its own overall business, along with *Candy Crush* and *Warcraft*. To the extent the



1 allegations of the first sentence of Paragraph 6 concern parties other than Activision, Activision lacks  
 2 knowledge or information sufficient to form a belief as to their truth and denies them on that basis.  
 3 Activision denies the allegations of the second sentence of Paragraph 6, except to admit that it  
 4 released the first entry in the *Call of Duty* franchise in 2003 and that it has released annual premium  
 5 content in the *Call of Duty* franchise since 2003. Activision lacks knowledge or information  
 6 sufficient to form a belief as to the truth of the allegations of the third sentence of Paragraph 6 and  
 7 denies them on that basis, including because the term “substantial resources” is vague and undefined.  
 8 To the extent the allegations of the fourth sentence of Paragraph 6 refer to Activision, Activision  
 9 denies them, except to admit that more than one Activision studio is generally working on a given  
 10 entry in the *Call of Duty* franchise at the same time. To the extent the allegations of the fourth  
 11 sentence of Paragraph 6 concern parties other than Activision, Activision lacks knowledge or  
 12 information sufficient to form a belief as to their truth and denies them on that basis.

13         7. Activision denies the allegations of the first, second, and third sentences of Paragraph  
 14 7, except to admit that *Call of Duty* is a successful game franchise, that the first entry in the *Call of*  
 15 *Duty* franchise launched in 2003, and that the *Call of Duty* franchise generated approximately \$27  
 16 billion in revenue from 2003 through 2020. Activision admits that the fourth sentence of Paragraph  
 17 7 purports to reference an internal Activision strategy document. Activision refers to that document,  
 18 to the extent it exists, for its contents and context and denies any characterization thereof, including  
 19 because the FTC’s reference to [REDACTED] *Call of Duty* monthly active users is inaccurate and  
 20 misleading. The FTC also fails to acknowledge [REDACTED]  
 21 [REDACTED]

22 Activision denies the remaining allegations of Paragraph 7, except to admit that *Call of Duty: Black*  
 23 *Ops II* was released on November 12, 2012 and grossed \$1 billion in retail sales within 15 days of  
 24 its release, and that *Call of Duty: Modern Warfare II* was released on October 28, 2022 and grossed  
 25 \$1 billion in retail sales within 10 days of its release.

26         8. To the extent the allegations of the first sentence of Paragraph 8 suggest that  
 27 Activision’s content is “extremely important for” video game consoles, Activision lacks knowledge  
 28 or information sufficient to form a belief as to the truth of the allegations of the first sentence of

Paragraph 8 and denies them on that basis, including because the phrase “extremely important for” is vague and undefined. Activision otherwise denies the allegations of Paragraph 8, including because there is no evidence to suggest that Activision’s content drives adoption of video game consoles or video game platforms more generally. For example, Activision has not released any *Call of Duty* titles on Nintendo’s Switch video game console, yet the Switch has experienced widespread success. As an additional example, Activision made *Call of Duty* for PC exclusive to its Battle.net platform from 2018 to 2022, and during that period, [REDACTED]. Meanwhile, Valve’s Steam platform continued to thrive during that period, growing from 90 million monthly active users in 2018 to over 120 million in 2022.

9. Activision admits the allegations of the first sentence of Paragraph 9. Activision lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations of Paragraph 9 and denies them on that basis.

10. Paragraph 10 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 10.

11. Activision denies the allegations of Paragraph 11.

12. Activision lacks knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 12 and denies them on that basis, except to admit that Microsoft acquired ZeniMax Media Inc. (“ZeniMax”) in March 2021, that ZeniMax is the parent company of a game developer, and that Microsoft has publicly announced that it may make some future single-player ZeniMax games exclusive to Xbox and PC when they are initially released.

13. Activision admits that the first sentence of Paragraph 13 purports to quote from one or more unidentified sources. Activision refers to any such source, to the extent it exists, for its contents and context and denies any characterization thereof. Activision denies the allegations of the second sentence of Paragraph 13, except to admit that Activision has financial, reputational, and other incentives to offer its titles broadly across multiple platforms because doing so drives user adoption of Activision’s products and user engagement with those products, which in turn also improves the user experience on those games, and that those financial, reputational, and other incentives will remain regardless of who owns Activision’s content. The remaining allegations of



Paragraph 13 set forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the remaining allegations of Paragraph 13.

14. Paragraph 14 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 14.

15. Paragraph 15 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 15.

16. Paragraph 16 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 16, except to admit that the FTC commenced an administrative proceeding against Microsoft in December 2022, that fact discovery closed in April 2023, and that an evidentiary hearing is scheduled to begin in August 2023.

17. Paragraph 17 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 17.

18. Paragraph 18 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 18.

#### **JURISDICTIONAL STATEMENT**

19. Paragraph 19 sets forth legal arguments and conclusions to which no response is required.

20. Paragraph 20 sets forth legal arguments and conclusions to which no response is required.

21. Paragraph 21 sets forth legal arguments and conclusions to which no response is required.

22. Paragraph 22 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 22.

23. Paragraph 23 sets forth legal arguments and conclusions to which no response is required.

#### **THE PARTIES AND THE PROPOSED ACQUISITION**

24. Paragraph 24 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision lacks knowledge or information sufficient to form a belief as to the allegations of Paragraph 24 and denies them on that basis, except to admit that the FTC is an administrative agency of the United States.

25. Activision lacks knowledge or information sufficient to form a belief as to the allegations of Paragraph 25 and denies them on that basis, except to admit that Microsoft is a publicly traded technology company that is incorporated in the State of Washington and headquartered in Redmond, Washington.

26. Activision admits the allegations of Paragraph 26.

27. Activision admits the allegations of Paragraph 27.

28. Paragraph 28 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 28.

### BACKGROUND

29. Activision denies the allegations of the first sentence of Paragraph 29. The second sentence of Paragraph 29 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of the second sentence of Paragraph 29.

30. Activision lacks knowledge or information sufficient to form a belief as to the allegations of Paragraph 30 and denies them on that basis.

31. Activision denies the allegations of the first sentence of Paragraph 31, except to admit that the popularity of gaming is expected to continue, particularly on mobile devices. Activision lacks knowledge or information sufficient to form a belief as to the allegations of the second and third sentences of Paragraph 31 and denies them on that basis.

32. Activision denies the allegations of Paragraph 32, except to admit that video game content can be played on a variety of devices.

33. Activision lacks knowledge or information sufficient to form a belief as to the allegations of Paragraph 33 and denies them on that basis, except to admit that consumers consider a variety of factors in deciding whether to purchase a specific video game console.

1           34.     Activision denies the allegations of Paragraph 34, except to admit that Microsoft,  
2 Sony, and Nintendo have each manufactured video game consoles for over two decades and that they  
3 currently manufacture the Xbox Series X|S, PlayStation 5, and Switch video game consoles,  
4 respectively.

5           35.     Activision denies the allegations of Paragraph 35, except to admit that video game  
6 console makers have periodically released new video game consoles since the 1970s and that there  
7 has been vigorous competition in the gaming industry for decades, including competition among  
8 video game console makers.

9           36.     Activision denies the allegations of Paragraph 36, except to admit that Microsoft,  
10 Sony, and Nintendo all currently offer competing gaming consoles, that Microsoft launched the Xbox  
11 Series X and Series S consoles in November 2020, that Sony launched the PlayStation 5 and  
12 PlayStation 5 Digital Edition consoles in November 2020, and that Nintendo launched the Switch  
13 console in March 2017.

14          37.     Activision denies the allegations of the first sentence of Paragraph 37, except to admit  
15 that the Xbox Series X|S are two Xbox consoles offered by Microsoft. Activision lacks knowledge  
16 or information sufficient to form a belief as to the remaining allegations of Paragraph 37 and denies  
17 them on that basis.

18          38.     Activision lacks knowledge or information sufficient to form a belief as to the  
19 allegations of Paragraph 38 and denies them on that basis.

20          39.     Activision lacks knowledge or information sufficient to form a belief as to the  
21 allegations of the first sentence of Paragraph 39 and denies them on that basis. Activision admits  
22 that the second sentence of Paragraph 39 purports to quote from one or more sources. Activision  
23 refers to any such source, to the extent it exists, for its contents and context and denies any  
24 characterization thereof.

25          40.     Activision admits that the first sentence of Paragraph 40 purports to quote from one  
26 or more unidentified sources. Activision refers to any such source, to the extent it exists, for its  
27 contents and context and denies any characterization thereof. Activision otherwise lacks knowledge  
28 or information sufficient to form a belief as to the allegations of the first sentence of Paragraph 40

1 and denies them on that basis. Activision lacks knowledge or information sufficient to form a belief  
2 as to the allegations of the second sentence of Paragraph 40 and denies them on that basis.

3 41. Activision lacks knowledge or information sufficient to form a belief as to the  
4 allegations of Paragraph 41 and denies them on that basis, except to admit that the Nintendo Switch  
5 allows portable, handheld use and that the Xbox Series S provides gamers the ability to play the same  
6 video games as the Xbox Series X.

7 42. Activision lacks knowledge or information sufficient to form a belief as to the  
8 allegations of Paragraph 42 and denies them on that basis, except to admit that, for the last several  
9 decades, consumers have accessed video games by purchasing physical copies of such games and  
10 that, presently, consumers can also access video games by downloading digital copies of such games  
11 on their video game consoles, PC, or other devices.

12 43. Activision lacks knowledge or information sufficient to form a belief as to the  
13 allegations of Paragraph 43 and denies them on that basis, except to admit that certain companies in  
14 the video game industry now offer multi-game subscription services that can take a variety of forms  
15 but generally allow gamers to access a catalog of games for a fixed period of time, and that Microsoft  
16 launched its own multi-game subscription service, Xbox Game Pass, in 2017.

17 44. Activision lacks knowledge or information sufficient to form a belief as to the  
18 allegations of Paragraph 44 and denies them on that basis, except to admit that Microsoft offers  
19 subscription services to consumers that allow consumers to play a catalog of games through its Xbox  
20 Game Pass service and that Microsoft also offers users a cloud gaming feature (*i.e.*, a feature that  
21 aims to provide users the ability to stream games from an off-site server to certain web-enabled  
22 devices) through the Xbox Game Pass Ultimate tier of its Xbox Game Pass service.

23 45. Activision lacks knowledge or information sufficient to form a belief as to the  
24 allegations of Paragraph 45 and denies them on that basis, except to admit that Sony offers a  
25 subscription service that allows consumers to play a catalog of games through its PlayStation Plus  
26 service and that Sony offers users a cloud gaming feature through its PlayStation Plus Premium  
27 service.

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1           46.     Activision lacks knowledge or information sufficient to form a belief as to the  
2 allegations of Paragraph 46 and denies them on that basis, except to admit that Electronic Arts Inc.  
3 (“EA”) and Ubisoft Entertainment SA (“Ubisoft”) each offer subscription services that allow  
4 consumers to play a catalog of games through their EA Play and Ubisoft+ services, respectively.

5           47.     Activision admits the allegations of the first sentence of Paragraph 47. Activision  
6 denies the allegations of the second and third sentences of Paragraph 47, except to admit that cloud  
7 gaming technology can be used in certain circumstances to enable players to stream certain games  
8 that run on remote hardware without downloading the game locally, and that cloud gaming  
9 technology requires complex and demanding cloud computing communications, which, owing to the  
10 interactive nature of video games, is significantly more resource intensive than the streaming of video  
11 alone.

12           48.     Activision lacks knowledge or information sufficient to form a belief as to the  
13 allegations of Paragraph 48 and denies them on that basis.

14           49.     Activision lacks knowledge or information sufficient to form a belief as to the  
15 allegations of Paragraph 49 and denies them on that basis, except to admit that Microsoft offers users  
16 a cloud gaming feature through the Xbox Game Pass Ultimate tier of its Xbox Game Pass service.

17           50.     Activision lacks knowledge or information sufficient to form a belief as to the  
18 allegations of Paragraph 50 and denies them on that basis, except to admit that Amazon.com Inc. and  
19 Nvidia Corporation currently offer a cloud gaming feature through their Luna and GeForce NOW  
20 services, respectively, that Alphabet Inc. (“Google”) previously offered a cloud gaming feature  
21 through its Stadia service, and that Google announced that it discontinued its Stadia service in  
22 January 2023.

23           51.     Activision denies the allegations of the first two sentences of Paragraph 51.  
24 Activision lacks knowledge or information sufficient to form a belief as to the allegations of the third  
25 and fourth sentences of Paragraph 51 and denies them on that basis.

26           52.     Activision lacks knowledge or information sufficient to form a belief as to the  
27 allegations of Paragraph 52 and denies them on that basis.

28           53.     Activision denies the allegations of Paragraph 53.



54. Activision denies the allegations of Paragraph 54, except to admit that Activision, EA, Take-Two Interactive Software, Inc. (“Take-Two”), and Ubisoft are video game publishers and that Activision publishes video game titles in the *Call of Duty* franchise, EA publishes video game titles in the *FIFA* franchise, Take-Two publishes video game titles in the *Grand Theft Auto* franchise, and Ubisoft publishes video game titles in the *Assassin’s Creed* franchise.

55. Activision denies the allegations of the first sentence of Paragraph 55. Activision lacks knowledge or information sufficient to form a belief as to the remaining allegations of Paragraph 55 and denies them on that basis, except to admit that Epic Games is the maker of *Fortnite*, a free-to-play game that is available in the United States and other parts of the world on Microsoft Xbox Series X|S, Nintendo Switch, Sony PlayStation 5, PCs, and other devices.

56. Activision lacks knowledge or information sufficient to form a belief as to the allegations of the first and second sentences of Paragraph 56 and denies them on that basis. Activision denies the allegations of the third sentence of Paragraph 56.

57. Activision denies the allegations of Paragraph 57, except to admit that Microsoft publishes games in the *Elder Scrolls*, *Halo*, and *Forza* franchises and that Sony publishes games in the *God of War*, *MLB The Show*, and *Spider-Man* franchises, among numerous others.

58. Activision lacks knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 58 and denies them on that basis, except to admit that *Halo Infinite* is a title from Microsoft’s *Halo* franchise, and that Microsoft released *Halo Infinite* in November 2021.

59. Activision lacks knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 59 and denies them on that basis.

60. Activision denies the allegations of the first sentence of Paragraph 60. Activision lacks knowledge or information sufficient to form a belief as to the remaining allegations of Paragraph 60 and denies them on that basis.

61. Activision denies the allegations of the first sentence of Paragraph 61, except to admit that gaming companies sometimes obtain licenses from third-party game developers to make certain games exclusive to their platform. Activision lacks knowledge or information sufficient to form a

1 belief as to the truth of the allegations of the second and third sentences of Paragraph 61 and denies  
2 them on that basis.

3 62. Activision denies the allegations of the first, second, and fourth sentences of  
4 Paragraph 62, except to admit that video game platforms sometimes reference the size of their player  
5 base and many other factors in negotiations with publishers and developers. Activision lacks  
6 knowledge or information sufficient to form a belief as to the truth of the allegations of the third  
7 sentence of Paragraph 62 and denies them on that basis.

8 63. Activision lacks knowledge or information sufficient to form a belief as to the truth  
9 of the allegations of Paragraph 63 and denies them on that basis.

10 64. Activision lacks knowledge or information sufficient to form a belief as to the truth  
11 of the allegations of Paragraph 64 and denies them on that basis.

12 65. Activision denies the allegations of the first sentence of Paragraph 65, including  
13 because the term “especially valuable” is vague and undefined. Activision admits that the second  
14 sentence of Paragraph 65 purports to quote from an investigational hearing. Activision refers to the  
15 source for its contents and context and denies any characterization thereof. Activision lacks  
16 knowledge or information sufficient to form a belief as to the truth of the allegations of the third  
17 sentence of Paragraph 65 and denies them on that basis.

18 66. Activision denies the allegations of the first and second sentences of Paragraph 66.  
19 Activision admits that the third sentence of Paragraph 66 purports to quote from one or more  
20 unidentified sources and/or documents. Activision refers to any such source, to the extent it exists,  
21 for its contents and context and denies any characterization thereof.

22 67. Activision denies the allegations of the first sentence of Paragraph 67. Activision  
23 admits that the second sentence of Paragraph 67 purports to quote from one or more unidentified  
24 sources. Activision refers to any such source, to the extent it exists, for its contents and context and  
25 denies any characterization thereof. Activision lacks knowledge or information sufficient to form a  
26 belief as to the truth of the allegations of the third sentence of Paragraph 67 and denies them on that  
27 basis. Activision admits the allegations of the fourth sentence of Paragraph 67. Activision lacks  
28

1 knowledge or information sufficient to form a belief as to the truth of the allegations of the fifth  
2 sentence of Paragraph 67 and denies them on that basis.

### 3 **THE RELEVANT ANTITRUST MARKETS**

4 68. Paragraph 68 sets forth legal arguments and conclusions to which no response is  
5 required. To the extent a response is required, Activision denies the allegations of Paragraph 68,  
6 except to admit that the merger will result in a combined firm.

7 69. Paragraph 69 sets forth legal arguments and conclusions to which no response is  
8 required. To the extent a response is required, Activision denies the allegations of Paragraph 69.

9 70. Paragraph 70 sets forth legal arguments and conclusions to which no response is  
10 required. To the extent a response is required, Activision denies the allegations of Paragraph 70.

11 71. Paragraph 71 sets forth legal arguments and conclusions to which no response is  
12 required. To the extent a response is required, Activision denies the allegations of Paragraph 71.

13 72. Paragraph 72 sets forth legal arguments and conclusions to which no response is  
14 required. To the extent a response is required, Activision denies the allegations of Paragraph 72.

15 73. Activision denies the allegations of the first sentence of Paragraph 73. The second  
16 sentence of Paragraph 73 sets forth legal arguments and conclusions to which no response is required.  
17 To the extent a response is required, Activision denies the allegations of the second sentence of  
18 Paragraph 73.

19 74. Activision lacks knowledge or information sufficient to form a belief as to the truth  
20 of the allegations of Paragraph 74 and denies them on that basis, except to admit that Microsoft,  
21 Sony, and Nintendo all currently offer competing video game consoles.

22 75. Activision lacks knowledge or information sufficient to form a belief as to the truth  
23 of the allegations of Paragraph 75 and denies them on that basis.

24 76. Activision lacks knowledge or information sufficient to form a belief as to the truth  
25 of the allegations of Paragraph 76 and denies them on that basis.

26 77. Activision lacks knowledge or information sufficient to form a belief as to the truth  
27 of the allegations of Paragraph 77 and denies them on that basis.

28

1           78.     Activision lacks knowledge or information sufficient to form a belief as to the truth  
2 of the allegations of Paragraph 78 and denies them on that basis.

3           79.     Activision lacks knowledge or information sufficient to form a belief as to the truth  
4 of the allegations of Paragraph 79 and denies them on that basis, except to admit that Microsoft  
5 launched the Xbox Series X and Series S consoles in November 2020, that Sony launched the  
6 PlayStation 5 and PlayStation 5 Digital Edition consoles in November 2020, and that Nintendo  
7 launched the Switch console in March 2017.

8           80.     Activision lacks knowledge or information sufficient to form a belief as to the truth  
9 of the allegations of the first sentence of Paragraph 80 and denies them on that basis. Activision  
10 admits that the second sentence of Paragraph 80 purports to quote from one or more unidentified  
11 sources. Activision refers to any such source, to the extent it exists, for its contents and context and  
12 denies any characterization thereof.

13          81.     Activision lacks knowledge or information sufficient to form a belief as to the truth  
14 of the allegations of Paragraph 81 and denies them on that basis, except to specifically deny any  
15 implication that Nintendo's hardware is reserved for or tends to be used more for "casual" or "family  
16 gaming," particularly given that Activision itself has published titles on Nintendo's Switch that could  
17 not plausibly be described as "casual" or "family" games. These include titles in the *Overwatch* and  
18 *Diablo* franchises that feature "T for Teen" (for gamers aged 13 and up) and "M for Mature" (for  
19 gamers aged 17 and up) ratings, respectively, by the Entertainment Software Review Board.  
20 Activision further denies that such distinctions are competitively relevant and denies any implication  
21 that Nintendo Switch appeals to a different gaming audience than Microsoft and Sony consoles; in  
22 fact, young adults aged 20 to 25 make up the largest share of the Switch's player demographic and  
23 adults well into their 40s make up a significant proportion of the Switch's user base.

24          82.     Activision lacks knowledge or information sufficient to form a belief as to the truth  
25 of the allegations of Paragraph 82 and denies them on that basis.

26          83.     Paragraph 83 sets forth legal arguments and conclusions to which no response is  
27 required. To the extent a response is required, Activision denies the allegations of Paragraph 83.

28

1           84.     Activision denies the first and third sentences of Paragraph 84. Activision lacks  
2 knowledge or information sufficient to form a belief as to the truth of the allegations of the fourth  
3 sentence of Paragraph 84 and denies them on that basis. The second and fifth sentences of Paragraph  
4 84 set forth legal arguments and conclusions to which no response is required. To the extent a  
5 response is required, Activision denies the allegations of the second and fifth sentences of Paragraph  
6 84.

7           85.     Paragraph 85 sets forth legal arguments and conclusions to which no response is  
8 required. To the extent a response is required, Activision denies the allegations of Paragraph 85.

9           86.     Paragraph 86 sets forth legal arguments and conclusions to which no response is  
10 required. To the extent a response is required, Activision denies the allegations of Paragraph 86.

11          87.     Paragraph 87 sets forth legal arguments and conclusions to which no response is  
12 required. To the extent a response is required, Activision denies the allegations of Paragraph 87.

13          88.     Activision lacks knowledge or information sufficient to form a belief as to the truth  
14 of the allegations of Paragraph 88 and denies them on that basis, except to admit that Microsoft offers  
15 subscription services to consumers that allow consumers to play a catalog of games through its Xbox  
16 Game Pass service and that Microsoft also offers users a cloud gaming feature through the Xbox  
17 Game Pass Ultimate tier of its Xbox Game Pass service.

18          89.     Activision lacks knowledge or information sufficient to form a belief as to the truth  
19 of the allegations of Paragraph 89 and denies them on that basis.

20          90.     Activision lacks knowledge or information sufficient to form a belief as to the truth  
21 of the allegations of Paragraph 90 and denies them on that basis.

22          91.     Activision lacks knowledge or information sufficient to form a belief as to the truth  
23 of the allegations of Paragraph 91 and denies them on that basis.

24          92.     The first sentence of Paragraph 92 sets forth legal arguments and conclusions to which  
25 no response is required. To the extent a response is required, Activision denies the allegations of the  
26 first sentence of Paragraph 92. Activision lacks knowledge or information sufficient to form a belief  
27 as to the truth of the remaining allegations of Paragraph 92 and denies them on that basis.

28



1           93.     The first sentence of Paragraph 93 sets forth legal arguments and conclusions to which  
2 no response is required. To the extent a response is required, Activision denies the allegations of the  
3 first sentence of Paragraph 93. Activision lacks knowledge or information sufficient to form a belief  
4 as to the truth of the remaining allegations of Paragraph 93 and denies them on that basis.

5           94.     The first sentence of Paragraph 94 sets forth legal arguments and conclusions to which  
6 no response is required. To the extent a response is required, Activision denies the allegations of the  
7 first sentence of Paragraph 94. Activision lacks knowledge or information sufficient to form a belief  
8 as to the truth of the remaining allegations of Paragraph 94 and denies them on that basis.

9           95.     Paragraph 95 sets forth legal arguments and conclusions to which no response is  
10 required. To the extent a response is required, Activision denies the allegations of Paragraph 95.

11          96.     Paragraph 96 sets forth legal arguments and conclusions to which no response is  
12 required. To the extent a response is required, Activision denies the allegations of Paragraph 96.

13          97.     Paragraph 97 sets forth legal arguments and conclusions to which no response is  
14 required. To the extent a response is required, Activision denies the allegations of Paragraph 97.

15          98.     The first sentence of Paragraph 98 sets forth legal arguments and conclusions to which  
16 no response is required. To the extent a response is required, Activision denies the allegations of the  
17 first sentence of Paragraph 98. Activision lacks knowledge or information sufficient to form a belief  
18 as to the truth of the remaining allegations of Paragraph 98 and denies them on that basis.

19          99.     Activision lacks knowledge or information sufficient to form a belief as to the truth  
20 of the allegations of Paragraph 99 and denies them on that basis.

21          100.    Activision lacks knowledge or information sufficient to form a belief as to the truth  
22 of the allegations of Paragraph 100 and denies them on that basis.

23          101.    Activision lacks knowledge or information sufficient to form a belief as to the truth  
24 of the allegations of Paragraph 101 and denies them on that basis.

25          102.    Activision lacks knowledge or information sufficient to form a belief as to the truth  
26 of the allegations of Paragraph 102 and denies them on that basis.

27          103.    Activision lacks knowledge or information sufficient to form a belief as to the truth  
28 of the allegations of Paragraph 103 and denies them on that basis.



1           112. Activision denies the allegations of Paragraph 112.

2           113. Activision lacks knowledge or information sufficient to form a belief as to the truth  
3 of the allegations of Paragraph 113 and denies them on that basis.

4           114. Activision lacks knowledge or information sufficient to form a belief as to the truth  
5 of the allegations of Paragraph 114 and denies them on that basis.

6           115. Activision denies the allegations of the first and second sentences of Paragraph 115,  
7 including because the term “powerful influence” is vague and undefined, except to admit that  
8 Activision receives an [REDACTED] percent revenue share for *Call of Duty* on Xbox consoles. Activision lacks  
9 knowledge or information sufficient to form a belief as to the truth of the allegations of the third  
10 sentence of Paragraph 115 and denies them on that basis.

11           116. Activision denies the allegations of Paragraph 116.

12           117. Activision denies the allegations of Paragraph 117.

13           118. Activision denies the allegations of Paragraph 118.

14           119. Activision denies the allegations of the first sentence of Paragraph 119. Activision  
15 admits the allegations of the second sentence of Paragraph 119. Activision admits that the third  
16 sentence of Paragraph 119 purports to quote from one or more unidentified sources. Activision refers  
17 to any such source, to the extent it exists, for its contents and context and denies any characterization  
18 thereof. Activision denies the allegations of the fourth sentence of Paragraph 119.

19           120. Activision admits the allegations of the first and second sentences of Paragraph 120.  
20 Activision lacks knowledge or information sufficient to form a belief as to the truth of the allegations  
21 of the third and fourth sentences of Paragraph 120 and denies them on that basis. Activision denies  
22 the allegations of the fifth sentence of Paragraph 120.

23           121. Activision denies the allegations of Paragraph 121, except to admit that gaming is a  
24 growing industry.

25           122. Activision denies the allegations of the first sentence of Paragraph 122, except to  
26 admit that Activision has financial incentives to maximize its profits from the sale of its video game  
27 titles. Activision denies the allegations of the second and third sentences of Paragraph 122.

28           123. Activision denies the allegations of Paragraph 123.

1           124. Activision denies the allegations of the first sentence of Paragraph 124. Activision  
2 admits that the second sentence of Paragraph 124 purports to reference a 2019 Activision  
3 presentation. Activision refers to that presentation, to the extent it exists, for its contents and context  
4 and denies any characterization thereof.

5           125. Activision denies the allegations of the first and second sentences of Paragraph 125.  
6 Activision lacks knowledge or information sufficient to form a belief as to the truth of the remaining  
7 allegations of Paragraph 125 and denies them on that basis.

8           126. Activision lacks knowledge or information sufficient to form a belief as to the truth  
9 of the allegations of Paragraph 126 and denies them on that basis.

10           127. Activision lacks knowledge or information sufficient to form a belief as to the truth  
11 of the allegations of Paragraph 127 and denies them on that basis, except to admit that Microsoft  
12 acquired ZeniMax, that ZeniMax is the parent company of a game developer, and that Microsoft has  
13 publicly announced that it may make some future single-player ZeniMax games exclusive to Xbox  
14 and PC when they are initially released.

15           128. Activision lacks knowledge or information sufficient to form a belief as to the truth  
16 of the allegations of Paragraph 128 and denies them on that basis.

17           129. Activision lacks knowledge or information sufficient to form a belief as to the truth  
18 of the allegations of the first sentence of Paragraph 129 and denies them on that basis. Activision  
19 denies the second sentence of Paragraph 129.

20           130. Activision lacks knowledge or information sufficient to form a belief as to the truth  
21 of the allegations of the first sentence of Paragraph 130 and denies them on that basis. Activision  
22 denies the allegations of the second sentence of Paragraph 130.

23           131. Paragraph 131 sets forth legal arguments and conclusions to which no response is  
24 required. To the extent a response is required, Activision denies the allegations of Paragraph 131.

25           132. Paragraph 132 sets forth legal arguments and conclusions to which no response is  
26 required. To the extent a response is required, Activision denies the allegations of Paragraph 132.

27                   **LACK OF COUNTERVAILING FACTORS**  
28

133. Paragraph 133 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 133.

134. Paragraph 134 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 134.

**LIKELIHOOD OF SUCCESS ON THE MERITS,  
BALANCE OF EQUITIES, AND NEED FOR RELIEF**

135. Paragraph 135 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 135.

136. Paragraph 136 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 136.

137. Paragraph 137 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 137.

138. Paragraph 138 sets forth legal arguments and conclusions to which no response is required. To the extent a response is required, Activision denies the allegations of Paragraph 138.

**AFFIRMATIVE AND OTHER DEFENSES**

Activision asserts the following defenses with respect to the causes of action alleged in the Complaint, without assuming the burden of proof or persuasion where such burden rests on the FTC. Activision has not knowingly or intentionally waived any applicable defenses, and it reserves the right to assert and rely upon other applicable defenses that may become available or apparent throughout the course of the action. Activision reserves the right to amend, or seek to amend, its answer or affirmative defenses.

1. The Complaint fails to state a claim upon which relief can be granted.
2. The Complaint fails to allege a plausible relevant product market or markets.
3. The Complaint fails to allege a plausible relevant geographic market.
4. The Complaint fails to allege undue share in any plausibly defined relevant market.
5. The Complaint fails to allege any harm to competition.
6. The Complaint fails to allege any harm to consumers or consumer welfare.



1           7.       The combination of Microsoft’s gaming business with Activision’s business will be  
2 procompetitive. The transaction will result in substantial acquisition-specific efficiencies, synergies,  
3 and other procompetitive effects that will directly benefit consumers. These benefits will greatly  
4 outweigh any and all proffered anticompetitive effects.

5           8.       There will be no harm to competition, consumers, or consumer welfare because there  
6 is, and will continue to be, entry and expansion by competitors, which is timely, likely, and sufficient.

7           9.       The alleged harm to potential competition is not actionable.

8           10.      The FTC cannot provide clear proof that the combination of Microsoft’s gaming  
9 business and Activision’s business would restrain trade in the alleged markets for “multi-game  
10 content library subscription services” or “cloud gaming subscription services” because but-for the  
11 proposed transaction, Activision’s games would not be available on any such service.

12          11.      The FTC fails to allege a time frame for the alleged anticompetitive effects.

13          12.      The FTC is not entitled to relief because none of Microsoft’s conduct identified in the  
14 Complaint is actionable—independently or in the aggregate—under the antitrust laws.

15          13.      Microsoft’s offers of binding contractual commitments to continue to offer certain  
16 titles like *Call of Duty* to other gaming companies, including Nintendo and Sony, for at least ten  
17 years address all of the alleged anticompetitive effects in the alleged markets and ensure that there  
18 will be no harm to competition or consumers.

19          14.      The FTC’s claims are too speculative to support any claim on which relief can be  
20 granted.

21          15.      The injunctive relief the Complaint seeks is inconsistent with the public interest and  
22 the balance of the equities.

23          16.      The FTC cannot show that Activision is likely to make its content available on content  
24 subscription libraries or cloud gaming platforms but for the merger.

25          17.      The FTC cannot show that Microsoft or Activision has market power with respect to  
26 any relevant market.

27          18.      The effects of the merger will be pro-competitive and this is in the public interest.  
28

**PRAYER FOR RELIEF**

WHEREFORE, Activision Blizzard, Inc. requests that the Court enter judgment in its favor and enter an order:

1. Dissolving the temporary restraining order;
2. Denying the FTC's request for injunctive relief;
3. Dismissing the Complaint with prejudice;
4. Awarding Activision its costs of suit, including expert fees and reasonable attorneys' fees, as may be allowed by law; and
5. Awarding such other and further relief as the Court may deem just and proper.

DATED: June 30, 2023

By: /s/ Caroline Van Ness

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